

Allied Experts – Valuation Consultants



Lance S. Hall, ASA

Lance Hall is a Senior Advisor to Stout Risius Ross' Valuation Advisory group. He has extensive experience in a broad and diverse range of valuation assignments for purposes that include estate and gift tax, transaction fairness, litigation, as well as corporate and personal income tax.

Mr. Hall is a valuation professional with three decades of experience in all facets of valuation and related issues. Nationally known as an authority in his field, Mr. Hall has also been recognized by the National Association of Certified Valuation Analysts (NACVA) as an "Industry Titan" for his contributions to the valuation industry. He is an expert in securities design, fractional interests in real estate, minority interest discounts, discounts for lack of marketability, as well as Rule 144 and other such restricted securities, and he has substantial experience with issues of solvency, fairness, and employee stock ownership plans (ESOPs).

A prolific author and expert witness, Mr. Hall is also a sought after speaker, known for his exciting and dynamic presentations, his in-depth knowledge, and his analytical perspectives on current valuation issues. He regularly shares his expertise on a broad range of topics relative to complex valuations, estate and gift tax issues, and court case analyses, as well as mergers and acquisitions, in presentations at professional conferences, in seminars and webinars, and in media interviews nationwide. He also frequently authors articles for prominent valuation publications – among these, Valuation Strategies, Trusts & Estates, and Business Valuation Resources. Mr. Hall is

also a member of the Panel of Experts of Financial Valuation and Litigation Expert. His media coverage includes: The New York Times, Fox Business Live, Los Angeles Times, Forbes, The Wall Street Journal, Fox Business This Morning and Business Week.

Prior to joining Stout, Mr. Hall was President and Co-Founder of FMV Opinions, Mr. Lance Hall was Chairman of the firm's investment banking affiliate, FMV Capital Markets, and he oversaw the operations of FMV's New York office.

Mr. Hall received his Master's degree in Business Administration from Brigham Young University, and his Bachelor of Business Administration degree from the University of North Texas. He is an Accredited Senior Appraiser (ASA) of the American Society of Appraisers. Mr. Hall is a Series 7, 63, 79 and 99 Registered Securities Representative, and a Series 24 Principal.